SANS/REN-ISAC Partnership
Aggregate Buy Program | www.sans.org/partnership/education

SANS’s mission is to ensure that info security practitioners (InfoSec) in critical organization have the appropriate skills to protect national security. Similarly, the REN-ISAC mission is to aid and promote cybersecurity protection and response within the higher education and research (R&E) communities. As a result of these shared missions, SANS and REN-ISAC have developed a Partnership Program offering highly discounted training to constituencies who have a clear impact on national security.

We recognize educational institutes have budget constraints for needed security training. This is an exclusive program providing discounted training for eligible constituents. Including any accredited educational institutions:

- Colleges
- Universities
- Technical Training Institutes
- K-12 Schools

*For qualifying institutions in the U.S. and Canada only.

Purchase Window
June 1, 2019 – July 31, 2019

Exclusive Aggregate Buy Program Offerings

- SANS Security Awareness Training Page 2
- Online Technical Training Page 3
- GIAC Certification Page 4
- NetWars Continuous Page 5

SANS products, training and services, including GIAC certification, cannot be resold without explicit and written approval from an official at SANS Institute.
Security Awareness training is a critical component of a comprehensive security program. Compliance and behavior change becomes difficult for non-technical individuals without the proper content. SANS Security Awareness offers a comprehensive solution for end users and individuals of all levels with expert-authored content. Created by a trusted global network of cyber security professionals, this Partnership Program includes several key Security Awareness products:

- **End User** - Comprehensive security awareness training for all computer users based on the Critical Security Controls
- **Healthcare** - Computer-based security awareness training tailored to healthcare organizations
- **Developer** - Train your developers in secure coding techniques and how to recognize current threat vectors in web applications
- **Engineer** - Rigorous computer-based training for those interacting or operating with Industrial Control Systems
- **Phishing** - Test your employees through phishing simulations consistent with real world attacks

### Pricing

<table>
<thead>
<tr>
<th>Product License</th>
<th>End User</th>
<th>Healthcare</th>
<th>Phishing</th>
<th>Developer</th>
<th>Engineer</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1-Year Price</strong></td>
<td>$2,940</td>
<td>$3,960</td>
<td>$3,180</td>
<td>$2,500</td>
<td>$2,750</td>
</tr>
<tr>
<td># of Users Included</td>
<td>1,200</td>
<td>800</td>
<td>1,200</td>
<td>10</td>
<td>50</td>
</tr>
<tr>
<td>Each Additional User</td>
<td>$2.45</td>
<td>$4.95</td>
<td>$2.65</td>
<td>$250</td>
<td>$55</td>
</tr>
<tr>
<td><strong>2-Year Price</strong></td>
<td>$5,220</td>
<td>$6,960</td>
<td>$5,820</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td># of Users Included</td>
<td>1,200</td>
<td>800</td>
<td>1,200</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Each Additional User</td>
<td>$4.35</td>
<td>$8.70</td>
<td>$4.85</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

*Service level and hosting options are available at an additional cost.*
*Additional program discounts apply when Phishing is bundled with End User awareness training.*

Please visit [www.sans.org/partnership/education](http://www.sans.org/partnership/education) to create a detailed price quote and see available options.

### How to Purchase

For additional questions, please email: sans@ren-isac.net or partnership@sans.org

Learn more by visiting: [www.sans.org/partnership/education](http://www.sans.org/partnership/education)

“We just purchased SANS Security Awareness, which I think is the best I have ever seen. In addition it’s backed up by SANS extensive experience and knowledge base in infosec.”

-Karen McDowell, Ph.D., Information Security Analyst, University of Virginia
Online Training from SANS Institute is a flexible and effective option for information security professionals of all experience levels to complete SANS’ top training from anywhere in the world. Two of SANS’s available Online Training formats are OnDemand and vLive – each offering slightly different features so that students can choose the workflow, interaction, and speed of training they prefer.

- **OnDemand**
  SANS OnDemand courses provide the flexibility to train online wherever and whenever it’s most convenient for you. With four months of access to the online course materials, including lectures, quizzes, and labs, you can master the course content on your schedule, at your own pace.

- **vLive**
  SANS vLive offers live SANS courses through an online, virtual training room. Courses are six weeks long, with content presented in the evenings twice a week – perfect for students who want extra study time between sessions. Students will have direct interactions with instructors along with subject-matter-expert support throughout training, and six months of online access to course content.

### Which Online Training Method Is Best for You?
This comparison chart will help you decide.

<table>
<thead>
<tr>
<th>Feature</th>
<th>OnDemand</th>
<th>vLive</th>
</tr>
</thead>
<tbody>
<tr>
<td>96% Recommend to Colleagues</td>
<td>✔</td>
<td>✔</td>
</tr>
<tr>
<td>Same Learning Outcomes as Live Training</td>
<td>✔</td>
<td>✔</td>
</tr>
<tr>
<td>Live Chat Support from GIAC Certified Subject-Matter Experts</td>
<td>✔</td>
<td>✔</td>
</tr>
<tr>
<td>Extended Online Course Access for 4 to 6 Months</td>
<td>✔</td>
<td>✔</td>
</tr>
<tr>
<td>Extended Access to Hands-On Lab Environment</td>
<td>✔</td>
<td>✔</td>
</tr>
<tr>
<td>Integrated Quizzes to Reinforce Learning</td>
<td>✔</td>
<td></td>
</tr>
<tr>
<td>Progress Reports for Students and Managers</td>
<td>✔</td>
<td></td>
</tr>
<tr>
<td>Scheduled, Live Sessions with Top Instructors</td>
<td>✔</td>
<td></td>
</tr>
<tr>
<td>Archives of Live Classroom Training</td>
<td>✔</td>
<td></td>
</tr>
<tr>
<td>All Required Media, Kits, and MP3s</td>
<td>✔</td>
<td>✔</td>
</tr>
</tbody>
</table>

### Pricing
- **Long Course:** $3,050
- **GIAC:** $769

**Minimum order size per transaction:** 3 Long Courses

### How to Purchase
Create a detailed price quote by visiting: [www.sans.org/partnership/education](http://www.sans.org/partnership/education)
For additional questions contact [sans@ren-isac.net](mailto:sans@ren-isac.net) or [partnership@sans.org](mailto:partnership@sans.org)
Learn more by visiting: [www.sans.org/online-security-training](http://www.sans.org/online-security-training)
GIAC Certifications develops and administers premier, professional information security certifications. More than 30 cybersecurity certifications align with SANS training and ensure mastery in critical, specialized InfoSec domains. GIAC Certifications provide the highest and most rigorous assurance of cyber security knowledge and skill available to industry, government, and military clients across the world.

A GIAC Certification ensures master of real-world knowledge and skills.

- Tests on pragmatics rather than theory
- Certifications are valid for four years
- A renewal process that keeps you up-to-date on the latest industry trends
- Advanced Certification Options: Publishing a Gold Paper through GIAC and/or Obtaining the GIAC Security Expert Certification

Top Four Reasons to Get GIAC Certified:

1. Promotes hands-on technical skills and improves knowledge retention.
2. Provides credible proof of technical know-how.
3. Creates opportunity for promotion and respect from peers.
4. Demonstrates to hiring managers technical qualifications for career growth

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For additional questions, contact: [sans@ren-isac.net](mailto:sans@ren-isac.net) or [partnership@sans.org](mailto:partnership@sans.org)
Learn more about GIAC by visiting: [www.giac.org](http://www.giac.org)
What is NetWars Continuous?

SANS NetWars Continuous Online Range uses the gamification of IT Security to advance your most vital InfoSec skills. To build your skills and keep them from getting rusty, you need an environment where you can apply your knowledge to solving real-world infosec issues to stay sharp. That’s what NetWars Continuous is all about. Over the course of 4 months and 5 levels, you can master real-world tactics and techniques in a safe learning environment.

NetWars Continuous – Always Available

- It allows participants an opportunity to advance their hands-on technical skills. Players learn the areas where they need to increase their proficiency so they may improve, come back, and continue the challenge.
- It gives participants four months of access to NetWars Continuous. At the end of the four months, participants will receive a written assessment of the skills which they demonstrated during NetWars.

Participants in SANS NetWars Continuous online challenge are given four months to experiment with real-world scenarios, and test their hands-on skills in several key areas:

- Vulnerability Assessments
- System Hardening
- Malware Analysis
- Digital Forensics
- Incident Response
- Packet Analysis
- Penetration Testing
- Intrusion Detection

Pricing

$1,900 per user for a four-month period.

How to Purchase

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Learn more by visiting: www.sans.org/netwars/continuous